

# Local Single-Unit Franchise Application

## 新加坡个店加盟申请表



Ya Kun Kaya Toast  
Coffee stall since 1944

Complete the form below in English or Mandarin only. All information will be kept strictly confidential.  
请用英语或华语将以下表格填写妥然后电邮到 [franchise@yakun.com](mailto:franchise@yakun.com). 您所提供的资料将绝对保密.

### 1. Personal Particulars

|  |  |                               |  |   |
|--|--|-------------------------------|--|---|
| <b>Name</b><br>姓名                          |  | <b>Date of Birth</b><br>出生日期  |  | Please insert your recent photograph here |
| <b>Age</b><br>年龄                           |  | <b>Gender</b><br>性别           |  |   |
| <b>Mobile No.</b><br>手机号码                  |  | <b>Contact No.</b><br>公司电话号码  |  |   |
| <b>Nationality</b><br>国籍                   |  | <b>Fax No.</b><br>传真号码        |  |   |
| <b>Marital Status</b><br>婚姻状况              |  | <b>E-mail Address</b><br>电邮地址 |  |   |
| <b>Residential Address</b><br>住宅地址         |  |                               |  |   |
| <b>Relevant Personal Skills</b><br>相关的个人技能 |  |                               |  |   |

### 2. Academic Qualifications

|  |  |
|--|--|
| <b>Highest Education Level</b><br>最高学历   |  |
| <b>Name of Institution</b><br>院校名称       |  |
| <b>Details of Qualifications</b><br>学历细节 |  |
| <b>Other Qualifications</b><br>其他学历      |  |
| <b>Other Formal Training</b><br>其他正式培训   |  |

### 3. Employment/Business History

|  |  |                            |  |
|--|--|----------------------------|--|
| <b>Current Employer</b><br>现任雇主        |  |                            |  |
| <b>Position / Designation</b><br>职位    |  | <b>Date Joined</b><br>就业日期 |  |
| <b>Business Address</b><br>公司注册地址      |  |                            |  |
| <b>Duties/Responsibilities</b><br>工作责任 |  |                            |  |

### #1 Previous Employment

|  |  |                            |  |
|--|--|----------------------------|--|
| <b>Previous Employer</b><br>前任雇主       |  | <b>Date Joined</b><br>就业日期 |  |
| <b>Position / Designation</b><br>职位    |  | <b>Date Left</b><br>离职日期   |  |
| <b>Duties/Responsibilities</b><br>工作责任 |  |                            |  |
| <b>Reason for Leaving</b><br>离职原因      |  |                            |  |

### #2 Previous Employment

|  |  |                            |  |
|--|--|----------------------------|--|
| <b>Previous Employer</b><br>前任雇主       |  | <b>Date Joined</b><br>就业日期 |  |
| <b>Position / Designation</b><br>职位    |  | <b>Date Left</b><br>离职日期   |  |
| <b>Duties/Responsibilities</b><br>工作责任 |  |                            |  |
| <b>Reason for Leaving</b><br>离职原因      |  |                            |  |

## 4. Franchise and F&B Experience

|   |   |
|---|---|
| <b>How familiar are you with franchise concept?</b><br>您对特许经营或加盟概念有多了解?   | <input type="checkbox"/> Very <input type="checkbox"/> Fairly <input type="checkbox"/> Little <input type="checkbox"/> Not at all |
| <b>Do you have F&amp;B experience?</b><br>您有没有相关饮食业的工作经验吗?  | <input type="checkbox"/> Yes <input type="checkbox"/> No<br><b>If yes, please elaborate:</b>                                      |
| <b>Do you or any of your immediate family members own / have owned an F&amp;B outlet? (e.g. Café, coffee shop, food stall in food court, etc.)</b><br>您或您的直系亲属是否目前拥有餐饮店?  | <input type="checkbox"/> Yes <input type="checkbox"/> No<br><b>If yes, please elaborate:</b>                                      |
| <b>Do you or any of your immediate family members own / have owned any other food or retail franchises?</b><br>您或您的直系亲属是否拥有的任何其它食品或零售特许经营权?   | <input type="checkbox"/> Yes <input type="checkbox"/> No<br><b>If yes, please indicate the franchise brand &amp; concept:</b>     |
| <b>Describe the competitive advantage that you as an individual or with your partner or your group offers compared to other franchise applicants and other F&amp;B operators in the market.</b><br>描述您作为个人或与您的伙伴或您的团体提供相比其他专营权申请人和其他快餐经营者在市场中的竞争优势。 |   |

## 5. Financial Standing

|   |  |
|---|--|
| <p><b>How much are you willing to invest for the entire franchise term?</b><br/>您在整个特许经营期限愿意投资多少?</p>   |  |
| <p><b>What is your ideal ROI timeline for each outlet?</b><br/>您每间店面的理想投资回报时间是?</p>   |  |
| <p><b>How will the franchise development be financed if your current funds are less than required? (Please identify sources of capital)</b><br/>如果您目前的资金达不到所需的数额, 请指明您打算如何资助这些发展? (请详细说明资金来源)</p> |  |

### Assets (Please state amount in SGD)

|  |  |
|--|--|
| <p><b>Bank/Financial Institution</b><br/>银行/金融机构</p> |  |
| <p><b>Savings Account</b><br/>储蓄户口</p>               |  |
| <p><b>Fixed Deposit</b><br/>定期存款</p>                 |  |
| <p><b>Funds</b><br/>基金</p>                           |  |
| <p><b>Others</b><br/>其余资产</p>                        |  |

### Debt Obligations (Please state amount in SGD)

|   |  |
|---|--|
| <p><b>Car Loan</b><br/>汽车贷款</p>                                     |  |
| <p><b>Housing Loan</b><br/>住房贷款</p>                                 |  |
| <p><b>Total Credit Cards</b><br/>信用卡</p>                            |  |
| <p><b>Loans from Bank/Financial Institution</b><br/>银行/金融机构其余贷款</p> |  |
| <p><b>Others liabilities</b><br/>其余负债</p>                           |  |

## 6. Other Information

|  |  |
|--|--|
| <p><b>Why are you applying for a Ya Kun Franchise?</b><br/>您为何要申请代理亚坤的专营权?</p>   |  |
| <p><b>Why do you believe you would be an ideal and successful Ya Kun Franchisee? What are your strengths?</b><br/>您为何相信您会成为一个成功的亚坤专营机商? 您有何优势?</p> |  |

|   |  |
|---|--|
| <b>What is your preferred location for opening a Ya Kun Outlet?*</b><br>您理想的店面位置是？  | <input type="checkbox"/> Shopping Malls <input type="checkbox"/> Office Building Lobbies<br><input type="checkbox"/> Industrial <input type="checkbox"/> Residential<br><input type="checkbox"/> Government Institutions |
| <b>What is your preferred concept of operations?*</b><br>您理想的营业模式是？   | <input type="checkbox"/> <b>Family Café</b><br>(e.g. Ya Kun@Tangs, Ya Kun@Suntec)<br><input type="checkbox"/> <b>Kaya Toast</b><br>(e.g. Ya Kun@Bugis Junction, Ya Kun@Paragon)  |
| <b>What will be your involvement in the Franchise venture? Describe how you will arrange to devote <i>significant time and effort</i> to the franchise?</b><br>您将以什么方式或身份参与日常营业？您会如何花显著的时间和精力去经营？ |  |
| <b>Will any of your family members help with running the franchise? Elaborate.</b><br>您将有任何的家庭成员可以帮助您运行特许经营？  |  |
| <b>Are you considering a business partner? Elaborate on his/her involvement in the business?</b><br>您是否考虑有个合作伙伴？请详细阐述他的参与。  |  |
| <b>Summarize your 3-5 year business plan should you receive a Ya Kun franchise:</b><br>如果您获得亚坤的专营权，请总结你的 3-5 年的商业计划：  |  |

*\*Please note that this is a simply an indication of preference. It does not mean that a site can be secured based on your preference. Ya Kun as the Franchisor has full discretion on which franchisee is awarded the rights to franchise the brand at any particular outlet\**

## 7. Personal References 推荐人

|  |  |                            |  |
|--|--|----------------------------|--|
| <b>Contact Name</b><br>联系人姓名                 |  |                            |  |
| <b>Occupation &amp; Designation</b><br>职业及职位 |  |                            |  |
| <b>Years Known</b><br>相识年限                   |  | <b>Contact No.</b><br>电话号码 |  |
| <b>Email Address</b><br>电邮地址                 |  |                            |  |

|  |  |                            |  |
|--|--|----------------------------|--|
| <b>Contact Name</b><br>联系人姓名                 |  |                            |  |
| <b>Occupation &amp; Designation</b><br>职业及职位 |  |                            |  |
| <b>Years Known</b><br>相识年限                   |  | <b>Contact No.</b><br>电话号码 |  |
| <b>Email Address</b><br>电邮地址                 |  |                            |  |

## 8. Declaration 宣言

Have you or had any partners, officers, directors, or shareholders with your business affiliations ever:

|   |  |
|---|--|
| 1. Had any administrative, criminal or civil action alleging a violation of any franchise law, fraud, embezzlement, fraudulent conversation, restraint of trade, unfair or deceptive practices, and misappropriation of property or comparable allegations?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 2. Been convicted of a felony or pleaded “no contest” to a felony charge or been held liable in a civil action by a final judgement or been the subject of a material complaint or other legal proceeding such as felony, civil action complaint, misappropriation of property or comparable allegations? | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| 3. Been adjudged bankrupt or reorganized due to insolvency?   | <input type="checkbox"/> Yes <input type="checkbox"/> No |
| If you answered “Yes” to any of the questions above please explain:   |  |
| <br><br><br><br>  |  |

## 9. Acknowledgement & Authorization 确认与授权

I hereby confirm that the above information is true and complete to the best of my knowledge. I recognize that this application is in no way binding upon either party and that Ya Kun International Pte Ltd is not in any way obligated to franchise a store to me because of our execution of this document. I acknowledge that any false statement on this application shall be considered sufficient cause to deny any further consideration or cause revocation of any signed agreement with Ya Kun International Pte Ltd.

本人在此确认上述信息是根据我所有最佳的知识并属于真实以及完整。我了解，这个申请是无法和亚坤国际私人有限公司有任何方式的义务特许经营，本人确认在这个申请的任何虚假陈述，应视为充分的理由让亚坤国际私人有限公司拒绝签署任何协议或拒绝任何进一步考虑的撤销原因。

\_\_\_\_\_  
(Applicant's Signature)  
(申请人签名)

\_\_\_\_\_  
(Date)  
(申请日期)

**Thank you for completing the Ya Kun Single Unit Franchise Application Form. We will contact you should your application be short-listed. Please allow at least 1 month for processing. Send your completed form to:**

感谢您完成了亚坤个店加盟申请表申请表。如果您的申请被批准，我们将会与您联系。请给予 1 个月的处理时间。请将您填好的表格发给：

**The Franchise Manager**  
Ya Kun International Pte Ltd  
237 Alexandra Road  
#03-09/10 The Alexcier Building  
Singapore 159929

Email: [franchise@yakun.com](mailto:franchise@yakun.com) | Main: (65) 6222 4567 | Fax (65) 6222 9711